

Professional Profile

GENERAL INFORMATION

<i>Name and Surname</i>	Simone Pompili
<i>Date of birth</i>	14-10-1983
<i>Place of birth</i>	Roma
<i>Role</i>	Partner
<i>Dept.</i>	Vertical - Private Market (Energy & Utilities)
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<i>Resume</i>	Along 15 years of professional experience, I developed solid skills in technology and management consulting, as well as in Digital Transformation programs in both Public and Private sectors (i.e. Telco, Media, Energy and Utilities market). Always committed to combining technology improvement, business innovation and economic sustainability in transformation projects, I currently am one of Intellera Consulting Partners, both Lead of the Energy&Utilities market as well as in charge of the business development of new important clients such as ENAC and CINECA.

EDUCATION

<i>Diploma</i>	Diploma I.T.I.S. (E. Fermi in 2002)
<i>Degree</i>	IT Engineering (Università di Roma La Sapienza, 2005)
<i>Master Degree</i>	IT Engineering (Università di Roma La Sapienza, 2008)

LANGUAGE SKILLS

Native	Italian				
Other Languages					
Self-assessment					
EU (*)					
English					
	Understanding		Speaking		Writing
	Listening	Reading	Speaking Interaction	Speaking production	
	B2	B2	B2	B2	B2

MAIN WORKING EXPERIENCE IN INTELLERA CONSULTING

<i>From-To</i>	Oct 2022 – current
<i>Responsibility</i>	Lead of <i>Energy&Utilities</i> market, in charge of defining the go-to-market strategy, through the coordination of commercial initiatives, partnerships and communication with focus on the waste and water sectors. Professional services currently offered by the over 60 professionals involved concern: ESG, Sustainability, policy management, program management, process improvement, digital and technology advisory.
<i>Role</i>	Partner
<i>From-To</i>	Sep 2021 – Sep 2022
<i>Responsibility</i>	According to the company's industrial plan, in addition to had been Lead for important digital transformation projects linked to the PNRR (both in the public and private sectors), I was in charge for defining the go-to-market strategy for the private sector.
<i>Role</i>	Associate Partner

MAIN WORKING EXPERIENCE IN A2A SMART CITY

<i>From-To</i>	Jul 2020 – Aug 2021
<i>Responsibility</i>	IoT & Security Lead of A2A Smart City <i>IoT & Security Service</i> dept. with about 90 professionals and €23M in turnover (2021) over City&Mobility, Utility, District, Agriculture and Infrastructure markets. In charge of: <ul style="list-style-type: none">- define the company's go-to-market strategy in line with the industrial plan;

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- monitor and control of the sales of services both for the internal market (captive) and external (third party) market also through supporting the pre-sales dept;
- ensure the design, engineering and maintenance of products and services portfolio, with focus on innovative projects relating to the sustainability and waste reduction;
- evaluate a new market positioning in an innovative "Smart City" key, in terms of optimizing water supply, reducing energy and water consumption as well as preventing waste, monitoring consumption and the quality of the water network;
- operate in collaboration with the main national players both as a catalyst for the development of connectivity plans and as a provider of applications and services based on data;
- ensure the design, delivery, monitoring and maintenance of services, also through partnerships

Role Lead of A2A Smart City IoT & Security Service

MAIN WORKING EXPERIENCE IN PWC

<i>From-To</i>	Jan 2018 – Jun 2020
<i>Responsibility</i>	Supporting Venis S.p.A digital transformation activities, that such in-house body carried out on behalf of the Municipality of Venice. Lead of a 20 people working group in charge of: <ul style="list-style-type: none"> - Program Management and monitoring on projects belonging to PON METRO and POR FESR financing programs; - Stakeholders management, Project Management, definition and analysis of Key Performance Indicators; - Design a Software Evaluation and Selection framework for the Digital Integration of Platform components, design of solutions, business analysis by the Total Cost of Ownership (TCO) KPI to assess the economic impact on the customer due to the installation and management of the potential solutions. The main project streams concerned on: <ul style="list-style-type: none"> - Design and development of a single digital touch-point for citizen services as well as the harmonization and optimization of current call centers. - Design and development of a video surveillance system and wi-fi network; - Design and development of a Control Room of the Municipality of Venice (Smart Control Room) for the control and monitoring of mobility (pedestrian, ships, vehicles), safety and public utilities infrastructure (water, electricity and gas); - Design and development of a single solution for monitoring water traffic, tourist flows and weather conditions. - Support for application in European and national calls for funded projects such as PON METRO, POR FESR and UIA.
<i>Role</i>	Program Manager
<i>From-To</i>	Jan 2017 – Jun 2020
<i>Responsibility</i>	In the <i>Cloudify NoiPA</i> digital transformation program, design of the reference architecture and governance of the IT suppliers over the project streams (Software Development, Infrastructure) as well as support to the CTO in Technology and Operating Model innovations. Support on performing the Application for acquiring a European Union funding, within the Programma Operativo Nazionale Governance e Capacità Istituzionale 2014-2020 – FSE/FESR
<i>Role</i>	Program Manager

MAIN WORKING EXPERIENCE IN NTT DATA ITALIA

<i>From-To</i>	Feb 2016 – Dec 2016
<i>Responsibility</i>	Lead of Virtual Unit "Cloud & SDA", "Blockchain", "Social Customer Management", "Open Source", "Big Data".
<i>Role</i>	Director
<i>From-To</i>	Aug 2015 – Dec 2016

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<i>Responsibility</i>	<p>Director "Cloud & SDA".</p> <p>Lead of Virtual Unit Cloud & SDA of NTT DATA Italia in charge of:</p> <ul style="list-style-type: none"> • List and structure professional skills within the overall BSLs • Management of Technology portfolio and products positioning • Reporting projects references • Supporting E2E business propositions • Identifying and proposing new business and new offers based on market trends (business and technological) • Developing Partnerships and market solutions • Spread the innovations along market verticals
<i>Role</i>	Director
<i>From-To</i>	Jan 2016 – Jun 2016
<i>Responsibility</i>	Redesign of SKY Italia's IT processes for the introduction of the DevOps methodology within the WEB area. Implementation of a pilot project on Continuous Integration and Continuous Delivery.
<i>Role</i>	Project Manager
<i>From-To</i>	Apr 2016 – Jun 2016
<i>Responsibility</i>	Redesign of TIM Application Development internal processes (Innovation Dept.) in order to accelerate the adoption of Agile methodologies (SCRUM, ScaledSCRUM, Kanban).
<i>Role</i>	Project Manager
<i>From-To</i>	Oct 2015 – Dec 2016
<i>Responsibility</i>	Revamping of the web portal of SKY Italia supporting the: creation and management of reports on Contents Production and Delivery, statistics for operational staff, process optimization on broadcasting, management of requests for reconfigurations of channels and stations on DVB broadcasts.
<i>Role</i>	Project Manager
<i>From-To</i>	Oct 2015 – Jan 2016
<i>Responsibility</i>	Evolution design and development of a SKY Italia platform for the acquisition, processing and transmission of audio/video streams, equipped with a new dashboard for the Control Room operators, responsible for monitoring the operating status of the system in real time.
<i>Role</i>	Project Manager
<i>From-To</i>	May 2015 – Dec 2016
<i>Responsibility</i>	Design and development of a new platform for Telecom Italia Cloud Services, compliant with the distinctive characteristics of Software as a Services (SaaS) solutions and providing also a catalog of services in the following logic: Consumption, Pay 4 Use, Prepaid and Flat. The SaaS solution created, in addition to guaranteeing the provision of platform services, included management components such as: Reporting, CAR, Monitoring.
<i>Role</i>	Scrum Master
<i>From-To</i>	Feb 2014 – Dec 2015
<i>Responsibility</i>	<p>Design and development of a new web Service Requests / Service Desk component integrated on a legacy Remedy platform, aiming to:</p> <ul style="list-style-type: none"> • Introduce a new web channel replacing the legacy (call center) open to employees, business partners and external operators • Increase the user-experience provided by Remedy • Decouple the presentation layer from the business layer.
<i>Role</i>	Project Manager
<i>From-To</i>	Oct 2013 – Dec 2015
<i>Responsibility</i>	Design and development of the acquiring, processing and transmission platform of audio/video streams for SKY Italia. Design and development of Workflow Management software for the processing and treatment of audio/video streams.
<i>Role</i>	Scrum Master
<i>From-To</i>	Jan 2013 – Oct 2013

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<i>Responsibility</i>	IT development of an API Management platform for Telecom Italia. The main purpose of the platform was to expose internal APIs to customers (internal/external) via Cloud architecture.
<i>Role</i>	Scrum Master
<i>From-To</i>	Gen 2013 – Jun 2013
<i>Responsibility</i>	IT development of a centralized authentication platform for Telecom Italia's VAS services.
<i>Role</i>	Scrum Master
<i>From-To</i>	Jun 2012 – Dec 2012
<i>Responsibility</i>	IT development of the NPC (Nuova piattaforma Charity) platform of Telecom Italia, supporting charity, televoting and surveys through channels: SMS, web and mobile phone. The NCP platform managed a traffic peak of 15,000 users per minute.
<i>Role</i>	Project Manager
<i>From-To</i>	Feb 2011 – Jun 2012
<i>Responsibility</i>	IT evolution development of an online learning and entertainment web platform aimed at long-term medical patients. Integrated with international health protocols, the platform was able to manage clinical data and drug administration. Created through the use of open source technologies and products, it was delivered through on-site installations at the healthcare facilities participating in the project.
<i>Role</i>	Scrum Master
<i>From-To</i>	Jun 2010 - Feb 2011
<i>Responsibility</i>	IT development of the SMB-NT (Short Message Broker-NT) platform. The platform aimed to simplify both the communication and intermediation IT infrastructures between the Telecom Italia network and other CSPs (Content Service Providers). The SMB-NT platform was able to manage both volume-business services and premium business services, ensuring the continuity of the business requirements typical of the Telco context (telco solution, high reliability, mission-critical services)
<i>Role</i>	Team Leader
<i>From-To</i>	Sept 2009 – Jun 2010
<i>Responsibility</i>	IT development of an online learning and entertainment web platform aimed at long-term medical patients. Integrated with international health protocols, the platform was able to manage clinical data and drug administration. Created through the use of open source technologies and products, it was delivered through on-site installations at the healthcare facilities participating in the project.
<i>Role</i>	Technical Leader
<i>From-To</i>	Maggio 2008 - Settembre 2009
<i>Responsibility</i>	IT development of stand-alone and Web-Based component for a PEP (Platform enabling provisioning) of Telecom Italia.
<i>Role</i>	Developer

OTHER WORKING EXPERIENCE

<i>From-To</i>	Jan 2002 - Jun 2002
<i>Company</i>	ISTAT – Istituto nazionale di statistica, Via Cesare Balbo, Rome
<i>Main role and responsibility</i>	Lead of a small IT development team to build up a web-application supporting online surveys.

SKILLS & CERTIFICATIONS

Technical Skills	<ul style="list-style-type: none"> – Modeling Languages: UML, ER – Operating Systems: Linux, Unix, Windows – DBMS: MySQL, MySQL Cluster, Oracle, Oracle RAC – Application server: BEA Weblogic, Sun GlassFish, JBoss – Streaming Server: FMS, RED5 – Web Container: Apache Tomcat – Web Server: Apache 2.x
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- Framework: Hibernate, Struts, Struts2, BlazeDS, Spring Web, Spring Security, Spring Core, DPHibernate
- Programming Languages: FLEX, J2EE, J2SE, J2ME, C/C++, PL/SQL
- Scripting languages: PHP, Velocity, JavaScript, AS1, AS3
- Tool di Build&Release: Maven, ANT
- Repository software: SubVersion, VSS
- Markup Language: XML-XSD-XSLT
- Unified Communications: Avaya (iVIEW and ECS), CISCO (CONDUCTOR and CUCM10.5), Compunetix (PassCode and BillingCollector)
- Modeling and Evaluation of Processing Systems
- Complements of architectures and distributed systems
- Data warehouse, BI and DBMS
- Cloud & SDA
- SFLDC
- PPP/PPI/PPC
- Smart City
- ESG
- Waste & Water Management
- Telco & Media Market

Certifications

- PET (Primary English Test), 2002 - British Council, Roma
- ICT Security Certification, 2008 - University of Teramo
- CSM – Certified Scrum Master, 2011 - Scrum Alliance
- Leading SAFe (4.5) – Scaled Agile
- SAFe 4 Certified Agilist (4.5) – Scaled Agile
- Agile Practitioner, 2013 Insparit
- ITIL Foundation V3
- TOGAF 9 Foundation

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